Foster Partners is China’s leading, independently owned, Executive Search and Consulting firm with over 20 Years experience in dealing with corporations ranging from small-niche Companies to world leading Fortune 500 Companies.

20 years after its inception, Foster Partners continues to successfully, and consistently, perform senior position searches for our clients from an ever growing range of industry segments.

You are invited to learn more about us in the following pages.
Foster Partners was established as the successor to KPMG Peat Marwick’s U.S. Executive Search practice. KPMG Peat Marwick began offering executive search services in 1962 and developed over the course of 27 years to be the largest of the public accounting executive search practices.


Successively, in order to further develop and manage its executive search business in Asia, Foster Partners Asia was formed in 1999 and has grown to include offices throughout Asia, including China and Malaysia.

In 2006, Foster Partners took the next step and evolved the practice, moving its global headquarters to Shanghai, PRC to better service clients entering the China market.
Foster Partners prides itself on developing and maintaining a close, value-added partnership with our clients. Through analyzing and knowing our clients' needs and conducting thorough research, Foster Partners assists our clients achieve a competitive advantage and realize their performance objectives through the recruitment of exceptional leaders and managers.

Understanding our clients' business needs is as critical as understanding the business environment in China. With emphasis on maintaining open and on-going communications, and capitalizing on our high-quality research, Foster Partners is able to find the best ‘fit’ senior business leaders for our clients. The candidates we present must not only have the expertise and the experience required, but must be compatible in character, location and culture that are unique to each of our clients.
We cater to clients in a broad spectrum of industry segments that include:

- Renewables / Cleantech
- Industrial & Manufacturing
- Life Sciences
- Consumer Goods
- Professional Services
- Construction & Real Estate
Foster Partners focuses on senior executive talent at a global, regional and national level for our clients and have completed assignments placing candidates in a variety of senior functional positions such as:

- President / CEO
- Finance
- Tax / Legal
- CSO
- Sales & Marketing
- Human Resources
- Operations / Manufacturing
- R&D

“Foster Partners has been my go to company for all of my recruitment needs for years. Their broad knowledge, experience and expertise in China make them invaluable.”

- James Rice, CEO Asia of Tyson Foods

“We came to Foster Partners needing to fill multiple high level positions in a short period of time and they were very efficient in presenting top level candidates quickly. They have proved to be a real asset in our aggressive expansion into global markets.”

- Stephanie Yang Shao, Global Human Resources Director of Trina Solar

“In our 30+ years of working throughout Asia, and in specifically China, we have never come across a company with the depth of knowledge and understanding of the Chinese recruitment industry that matches Foster Partners.”

- Dennis Unkovic, Senior Partner of Meyer, Unkovic & Scott LLP

“With China’s big push into renewable technologies in recent years, it was vital our company positioned itself with a China based senior executive recruitment company that met our high level of standards and experience for both ourselves and our clients. We found that link with Foster Partners.”

- Thomas Sauer, CEO of EXXERGY
Conduct

Foster Partners’ goal is always to identify, develop and recruit the most qualified candidates for our clients. To meet this goal, we employ a simple and comprehensive methodology in researching and approaching the market. We utilize the following methodology as a model of our services:

1. Needs Analysis
2. Research & Networking
3. Candidate Identification & Development
4. Candidate Evaluation
5. Client Interviewing & Referencing
6. Final Candidate Selection and Employment Negotiations

Foster Partners succeeds because we are innovative, tenacious, insightful and very experienced in the China market. Our pledge is to accept only those assignments we are confident we can successfully complete, and are committed to continuing our efforts until the assignment is completed to our clients’ satisfaction.
Throughout the years, Foster Partners has developed and maintained a high quality, reliable and highly effective network around the world. A small cross section of the specialities that our network represent include Renewables, Industrial, Life Sciences, Consumer Goods, Professional Services, Construction & Real Estate, etc.

- Amsterdam, Netherlands
- Arizona, USA
- Brussels, Belgium
- Buenos Aires, Argentina
- California, USA
- Canberra, Australia
- Connecticut, USA
- Dusseldorf, Germany
- Florida, USA
- Georgia, USA
- Hong Kong
- Illinois, USA
- Indiana, USA
- Kuala Lumpur, Malaysia
- London, United Kingdom
- Madrid, Spain
- Massachusetts, USA
- Melbourne, Australia
- Milano, Italy
- Missouri, USA
- Montevideo, Uruguay
- Mumbai, India
- Munich, Germany
- New Delhi, India
- New Jersey, USA
- New York, USA
- North Carolina, USA
- Ohio, USA
- Ontario, Canada
- Paris, France
- Santiago, Chile
- São Paulo, Brazil
- Singapore
- South Carolina, USA
- Stockholm, Sweden
- Sydney, Australia
- Tennessee, USA
- Texas, USA
- Tokyo, Japan
- Vienna, Austria
- Warsaw, Poland
- Washington, USA
- Winnipeg, Canada
- Wisconsin, USA
- Zurich, Switzerland